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Renaissance Strategic Advisors Appoints John Gaffney Managing Principal

Arlington, VA – Global aerospace and defense advisory firm Renaissance Strategic Advisors today appointed John Gaffney a Managing Principal. “John has been an great addition to the RSAdvisors team throughout 2010, we are very pleased to have him join the senior management ranks of the firm and to lead the West Coast practice of Renaissance Strategic Advisors”, remarked Pierre Chao, Managing Partner.

From 2002 - 2009, Mr. Gaffney was Vice President and Director of Mergers and Acquisitions for SAIC’s \$3.5 billion Defense Solutions Group and, prior to that, for SAIC’s Engineering, Training and Logistics Group. He had responsibility for development of the Groups’ long-range strategy, and for sourcing, validating and closing acquisitions that helped drive that strategy. From 1998-2000, Mr. Gaffney was a Vice President in SAIC’s corporate venture capital arm. During his tenure at SAIC, he closed acquisitions totaling approximately \$400M in revenues, including ProcureNet, Cornerstone Technologies, Varec, Icon Systems, and most recently Forterra Systems. He has also sourced and closed venture investments in telecommunications software and hardware firms on behalf of SAIC totaling approximately \$70M.

Earlier in his career, Mr. Gaffney led successful capital raising and corporate development efforts for Ceon Corporation, a startup provider of telecommunications provisioning software. From 1996-1998, he was a commercial banker covering the defense, aerospace and telecommunications industries for J.P. Morgan and Co. From 1990 to 1996, Mr. Gaffney was Director of Research and Analysis for Hicks and Associates, a strategy and market research consulting firm with clients in the defense and aerospace industries.

Mr. Gaffney holds an M.A. in International Economics from the Johns Hopkins University School of Advanced International Studies and a B.A in International Relations and French from Tufts University. He spent a year as a Fulbright scholar at the Institute of European Studies at the Free University of Brussels, Belgium.

Renaissance Strategic Advisors is a Washington D.C.-based, aerospace and defense industry advisory firm focused on corporate strategy development, strategic business development services and due diligence/M&A support services. The firm works with clients across the full lifecycle – from venture start-ups to industry leaders; and up and down the value chain – from component manufacturers to prime contractors. In select cases, the company is also able to provide venture and private equity capital via affiliates and key strategic partnerships.

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